



**Arthur (Xiao) Dong**  
Partner, JunHe LLP

**Languages:** Mandarin & English

### **Admissions**

People's Republic of China

### **Practice Area**

- Dispute Resolution
- International Trade
- Corporate and M&A

### **Education**

- China University of Political Science and Law, Ph.D
- Temple University, LL.M
- China University of Political Science and Law, LL.B

### **Professional Experience**

Mr. Dong is a partner at JunHe Beijing office.

Mr. Dong has accumulated rich experience in handling international commercial dispute resolution during his practice of nearly 30 years, focusing on complex matters of litigation and arbitration in relation to cross-border transactions. His expertise covers a wide spectrum, including: international trade, cross-border investments, M&A, shareholder disputes, technology transfer and intellectual property protection, as well as distribution and franchise disputes.

Mr. Dong has been acting as legal counsel or arbitrator under the CIETAC Rules, BAC Rules, SHIAC Rules, SCIA Rules, ICC Rules, HKIAC Rules, SIAC Rules, SCC Rules, JAMS Rules, UNCITRAL Rules, etc.

Mr. Dong has successfully applied for recognition and enforcement of foreign arbitral awards in China, as well as recognition and enforcement of Chinese foreign-related arbitral awards outside of China, which was highly recognized by clients.

Mr. Dong has also been invited to act as an expert witness on Chinese law in several arbitration and litigation cases outside of China.

Mr. Dong has been ranked in Chambers & Partners in the field of Arbitration (2015-2021), recognized as a Who's Who Leading Practitioner in the field of Arbitration (2019-2021), a Legal 500 Leading Individual in Dispute Resolution (2017-2021), and a Benchmark Litigation Dispute Resolution Star in Commercial and Transactions, International Arbitration (2019-2021).

Mr. Dong has been appointed as an adjunct professor at the School of Juris Master of China University of Political Science and Law, and a research fellow of the Institute of International Arbitration of Renmin University.

### **Representative Matters in International Commercial Arbitration**

- Representing a renowned Chinese company in three correlated ICC arbitrations, which involve a series of disputes against ASEAN parties including financing, real estate construction and sales agency agreements etc. The dispute amount exceeds 150 million US dollars;
- Representing a Chinese home appliance giant in an HKIAC arbitration arising from a patent license agreement with an American hi-tech company. The dispute amount exceeds 40 million US dollars;
- Representing a Chinese state owned company in an HKIAC arbitration arising from a share purchase agreement, with dispute amount exceeding 45 million US dollars. A number of jurisdictions including BVI, Cayman Islands, HK and Mainland China were involved. UNCITRAL Arbitration Rules were applied in this case;
- Representing Chinese parties in several SIAC arbitration cases involving the international trading of commodities disputes;
- Representing a Chinese manufacturer of wind power of generator in a SCC arbitration case. Achieved a favorable settlement;
- Representing a Chinese agricultural company in an ICC arbitration against a European company for a complicated dispute relating to a NPV (New Plant Variety) and agricultural technology transfer. Achieved a favorable settlement;
- Representing a Chinese company along with a British law firm in ICC arbitration for an EPC contract dispute against a U.S. conglomerate. The sum in dispute notably exceeded USD 400 million, a record amount in ICC arbitration involving a Chinese party;
- Advising five Chinese companies in ICC arbitration cases against an Australian bank for a CER (Certified Emission Reductions) transaction dispute under CDM (UN Clean Development Mechanism);
- Advising a Chinese state-owned mining company in KLRCA arbitration on a long-term distribution agreement dispute in which the local court had granted an injunction;

- Advising a Japanese company in an SIAC arbitration against a Chinese state-owned chemical company on an equipment purchase and sale contract dispute;
- Advising a Chinese publicly-listed home appliance company in an ad-hoc arbitration in India for a distribution agreement dispute;
- Representing a Chinese state-owned enterprise in a CIETAC arbitration applying UNCITRAL Arbitration Rules for a technology consulting agreement dispute against a Panamanian company for an aerospace project. The sum in dispute was almost USD 6 million;
- Representing a Chinese company in CIETAC arbitration for a technology transfer agreement dispute against a multinational technology company. The sum in dispute exceeded USD 25 million;
- Representing a BVI company in an arbitration for a share purchase agreement dispute against a Chinese company. The sum in dispute exceeded USD 11 million;
- Representing a NYSE-listed company in a series of equipment purchase contract disputes before CIETAC and BAC;
- Representing a US insurance company in a CIETAC arbitration against a Chinese logistics company. The sum in dispute exceeded USD 15 million;
- Representing a Singapore based chemical company in a CIETAC arbitration against a Chinese state-owned company in a large-stake dispute arising from the international sale of chemical products;
- Representing a Chinese national trading company in a CIETAC arbitration for an industrial equipment sales agreement dispute against a Pakistani company. The sum in dispute exceeded USD 25 million;
- Arthur has served as counsel in more than 30 cases concerning the recognition and enforcement of arbitral awards in different jurisdictions pursuant to the New York Convention; clients include a number of Fortune 500 Companies.

### **Representative Matters in Foreign-Related Commercial & IP Litigation**

- Representing a Japanese multi-national enterprise before a Chinese court for a high profile private antitrust litigation matter against four Chinese plaintiffs;
- Representing a world-leading IT Services Company in multiple litigation cases arising from a single technology service dispute against a Chinese SOE and its subsidiaries. Due to the successful outcome of the first case in a series of disputes consisting of more than 20 cases, Arthur procured a favorable global settlement on the remaining cases. The sum in dispute exceeded RMB 100 million;
- Representing a European Fortune 500 chemical company in a defamation litigation against a competitor defendant. The client's corporate and brand reputation was preserved through Arthur's well-designed litigation strategy;
- Representing a Fortune 500 chemical manufacturer in several trade secret infringement cases against its former Chinese employees and Chinese competitors by initiating criminal, administrative, and civil procedures. The sum in dispute exceeded RMB 200 million;



- Retained by the Chinese central government in a copyright infringement, trade secret misappropriation, and unfair competition case before the Central District Court of California against an American software developer. The sum in dispute is USD 2.2 billion;
- Representing a world-renowned wine producer from France in a trademark revocation dispute before the Supreme People's Court of China;
- Successfully representing a national sport association in a litigation on the confirmation of trademark ownership before the Supreme People's Court of China;
- Representing a famous Chinese software developer in a number of cases arising from software development dispute before Chinese courts;
- Successfully representing a global leader in the floor and ceiling manufacturing industry from the United States in a series of trademark ownership/infringement cases against its competitors in China.

### **Professional Associations**

Mr. Dong is admitted to practice law in China. He is also arbitrator and/or mediator of CIETAC, CMAC, BIAC, SHIAC, SCIA, HKIAC, SIAC, KCAB, AIAC, etc, as well as reporter for China of ITA (The Institute for Transnational Arbitration), member of ICC Commission on Arbitration.

Mr. Dong is a current member of the HKIAC Council.