

# SIMC MASTER CLASS SERIES STRATEGIC LANGUAGING IN MEDIATION

1 August 2025 | 9 am - 6 pm | Singapore

## **An Advanced Workshop for Mediators**

Take your mediation skills to the next level with this exclusive, high-impact workshop designed for experienced mediators. This advanced program draws from the field of Neuro-Linguistic Programming (NLP) and focuses on the strategic use of language in mediation. Through interactive exercises and expert-led discussions, participants will refine their ability to challenge perceptions, directionalize attention and influence parties.

This advanced workshop is open to all mediators and practitioners who have completed a certified basic mediator training program or SIMC's Specialist Mediators' Workshop.

### **Takeaways:**

# NLP Communication Model – Welcome to the Matrix

Learn how humans take in, process and store information, and how this affects human verbal communication. Explore the beliefs of expert communicators and how they connect quickly with others.

#### **Presuppositions - Linguistic Inception**

Learn how to recognise and embed linguistic assumptions in your communication to subtly shift mindsets and encourage solution-focused discussions.

#### **Meta Model - Managing Perceptions**

Learn how perceptions and cognitive biases occur, and to use the NLP Meta Model to recover information, and to manage and shift perceptions.

#### Milton Model - Persuasion and Influence

Learn how to utilize language artfully to bypass resistance, and to persuade and influence.

#### Why Attend?

- Enhanced Practice: Take your mediation skills to the next level with advanced techniques
- Advanced Skills: Enhance your practice with NLP and advanced communication tools
- Eligible for SIMI Accreditation hours: Only for those who have completed the SIMC Specialist Mediators' Workshop.

Workshop Fee: Standard Rate: SGD 800 (plus GST) SIMC Specialist Mediators get 20% discount.



Trainer:

Prof. Joel Lee
CHAIRMAN
SINGAPORE
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CPD Points: 7.5 Public Points (TBC)
Practice Area: Alternative Dispute

Resolution

Training Level: Advanced