



SINGAPORE INTERNATIONAL
MEDIATION CENTRE

Mediator's Curriculum Vitae

| Personal Particulars | |
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| First Name | Jeremy |
| Surname | LACK |
| Designation | Mr. |
| Organisations | <ul style="list-style-type: none">• Owner, Lawtech (CH)• Door Tenant, Quadrant Chambers (UK)• Part time faculty, Federal Polytechnic School of Lausanne (EPFL) (CH)• Co-Founder & Director, Neuroawareness Consulting Services Inc. (US)• Advisor to Charles Russell Speechlys LLP (UK/CH)• Advisor to Partnership Capital Limited (UK)• Of Counsel to Schonewille & Schonewille Legal Mediation (NL) |
| Educational/Professional Background | |
| <p>Educational Background:</p> <ul style="list-style-type: none">• International School of Geneva, Switzerland, IB Diploma• Oxford University, Lincoln College, MA (Oxon) in Law and Physiological Sciences• Kings College, London, Graduate Diplomas in EU law and copyright laws <p>Professional Background:</p> <ul style="list-style-type: none">• Associate Attorney, Fish & Neave (US)• International Attorney & IP Counsel, Becton Dickinson & Co (US & FR)• CEO & General Counsel, NovImmune SA (CH)• Director & General Counsel, Medabiotech SA (CH)• Counsel, Pearl Cohen Zedek Latzer LLP (US/IL)• Partner, ALTENBURGER legal + tax SA (CH) | |
| Mediation Style | |
| <p>Uses a system of Guided Choice Dispute Resolution that is outcome-focused and holistic, which is adapted to cross-cultural disputes. This can lead to facilitative, directive, non-evaluative and/or evaluative, or combined mediations processes, depending on the parties' choices. This can also lead to co-mediations or hybrid proceedings, depending on the circumstances of each case. For further information, please see this mediator's International Mediation Institute (IMI) profile at http://imimediation.org/jeremy-lack.</p> | |
| Mediation Experience | |
| <p>Mediating since 1996, and over 100 complex international cases involving a broad range of disputes and parties. Recent examples include:</p> <ul style="list-style-type: none">• Ad-hoc mediation: A multi-party international commercial dispute involving a leading industrial concern, the supplier of large-scale engineering equipment, insurers, reinsurers, and claims of over US\$ 250 million. The mediation involved 23 participants and was resolved over a 3 month period, including one full day and two half day sessions. Acted as mediator appointed by the parties, who had different expectations of mediation as a process when initiating the proceedings. The parties were able to design a mutually acceptable process, exchange new information, and generate new business opportunities. (Approx. value of dispute € 250 million). | |

- Institutional Mediation: Acted as co-mediator in a technology trade secret dispute between an engineering company and a large US corporation. (Approx. value of dispute US\$ 70 million).
- Ad-hoc mediation: Acted as mediator appointed by the parties in an IT dispute regarding the technical specifications of an interactive website. The matter was fully resolved and settled within 30 days of initiation of the proceedings, in one full day session, despite the reluctance of the parties to try mediation. (Approx. value of dispute: CHF 1'000'000).
- Court-Appointed Mediation: Appointed as mediator by the court in a criminal matter, which was highly emotionally charged due to the involvement of members of a large international family-owned business. The matter was resolved within one day with two pre-caucus meetings.
- Institutional mediation: Commodities trading dispute between a large Eastern European Group and a Southern European purchaser. The mediation occurred in parallel with institutional arbitration proceedings. Acted as the mediator appointed by the parties. A settlement agreement was reached following 1.5 days of mediation and using a consecutive interpreter. (Approx. value of dispute > € 16 million).
- Institutional mediation: Real estate dispute between the heirs of an apartment complex, involving three generations of family members with diverging interests. The matter was resolved following 8 short mediation sessions, where the family members were also able to discuss and address other issues within the family. External experts and valuations were obtained. Acted as co-mediator together with a judge. (Approx. value of dispute > € 8 million).
- Institutional mediation: Software technology dispute involving international copyright and trademark issues between two Eastern European companies and a Western company, with parallel arbitration proceedings pending. Acted as the mediator appointed by the parties. The parties were able to resolve both the arbitrational and future business issues that concerned them in six half day sessions over a three month period, after having considered several options. (Approx. value of dispute > € 3 million).
- Institutional mediation: Escalating patent dispute with over five years of court proceedings pending in several countries, between a US multinational and a large European competitor. Acted as the mediator appointed by the parties. The parties were able within one day to resolve all court proceedings and to clarify issues that had not been understood during the national court proceedings. (Approx. value of the dispute > € 20 million).
- Ad hoc mediation: An insurance dispute between a foreign claimant and a Swiss insurance company. Acted as court-appointed mediator, following ten years of escalating disputes and tensions between the parties. The parties were able to settle all past matters in four half-day meetings and agree on a process for the handling of all future claims by the claimant. (Approx. value of dispute < € 1 million).
- Institutional mediation: Acrimonious commercial dispute involving several business partners located in Europe and North Africa. Initiated institutional mediation proceedings and acted as a collaborative counsel for one of the parties in the process. The parties were able to work together to clarify and resolve the key issues in a matter of 4 months, finding solutions that addressed their future business needs and avoided costly, lengthy and possibly inconsistent outcomes before national courts. (Approx. value of dispute = € 1.5 million).

Mediation Education and Training

Jeremy first trained as a mediator in May 1995 with WIPO. Since then he has done numerous additional trainings with a wide range of international ADR centres, including WIPO, CEDR, the Center for Mediation in Law, CPR, CMAP, CEMAJ, CSMC, CUNY Dispute Resolution Consortium, CI Arb, Harvard (HNII), ISBM Admont, KonfliktKultur-KulturKonflikt, CIG, ODAGE, GEMME and JAMS. Jeremy has trained and given trainings in Switzerland, Belgium, France, Spain, Holland, Croatia, Slovenia, Turkey, Italy, Morocco, Austria, Canada, Germany, Australia, the USA, Israel, Portugal and the UK and has studied with Profs. Gary Friedman, Bob Mnookin, Joanna Kalowski, Jack Himmelstein, Mario Patera, Ulrike Gamm, Arnaud Stimec, Len Riskin, Marshall Rosenberg, Matthias Varga von Kibéd, Erica Fox, Ken Cloke, David Richbell, Harold Abramson and many others. He is a regular conference attendee, organizer and lecturer on mediation and hybrid procedures, and collaborates with the Swiss Interdisciplinary Centre for Affective Sciences (CISA) in studying the neurobiology of conflict and possible mechanisms to assist parties in decision-making processes in difficult situations. He is also the co-founder of Neuroawareness Consulting Services Inc., a California-based

company seeking to integrate new understandings of the social, emotional and cognitive functioning of the human brain to integrate them into holistic processes and group dynamic situations.

Mediation Teaching and Mentoring

Jeremy is a mediation and mediation advocacy trainer accredited by Toolkit Company in the Netherlands. He has been involved in teaching mediation advocacy programs for the Geneva Bar Association, the Paris Bar Association, the International Committee of the American Bar Association's Dispute Resolution Section, and for several leading mediation organisations in the United States, Canada, Australia, the UK and continental Europe. He also provides regular trainings for Neuroawareness Consultancy Services on negotiation, mediation and mediation advocacy. For feedback on these trainings, see: <http://www.neuroawareness.com/references/testimonials-about-our-workshops/>.

Mediation Publications

Recent publications and presentations include:

- P.M. Lurie & J. Lack, "Guided Choice Dispute Resolution Processes: Reducing the Time and Expense to Settlement" in *Dispute Resolution International* Vol. 8, No. 2, October 2014, pp. 167-177.
- J. Lack, "A mindful approach to evaluative mediation" in *MfN Tijdschrift Conflicthantering* Nummer 3, pp. 18-23 (2014)
- P.M. Lurie & J. Lack, "The Seven Principles of Guided Choice Dispute Resolution Processes", *Who's Who Legal Mediation* (2014), pp. 17-19
- M. Schonewille & J. Lack, "Mediation in the European Union and Abroad: 60 States Divided by a Common Word?" in *The Variegated Landscape of Mediation: A Comparative Study of Mediation Regulation and Practices in Europe and the World* (Ed. M. Schonewille & F. Schonewille), Eleven International Publishing, the Netherlands (2014), Chapter 2, pp. 19-44
- J. Lack & A. Lafranchi; "Chapter 32. Switzerland" in *The Variegated Landscape of Mediation: A Comparative Study of Mediation Regulation and Practices in Europe and the World* (Ed. M. Schonewille & F. Schonewille), Eleven International Publishing, the Netherlands (2014), Chapter 2, pp. 19-44
- J. Lack, Proposed rules for Arbitration-Mediation (ARB-MED) (2014)
- J. Lack, Chapter 5, "Outline of Civil & Commercial Mediation in Switzerland" in *How to Master Mediation* (Ed. David Richbell) in publication (2015)
- J. Lack; M. Leathes; W.J. von Kumberg; "Enabling Early Settlement in Investor-State Arbitration - The Time to Introduce Mediation Has Come", *TDM* 1 (2014), www.transnational-dispute-management.com
- Invited speaker to the United Nations' Geneva Peace Talks on Sept. 20th 2013 (See: <http://webtv.un.org/search/jeremy-lack-geneva-peace-talks-2013/2728619050001?term=Peace>)
- "The Neurophysiology of ADR and Process Design: A New Approach to Conflict Prevention and Resolution?", 34 *Cardozo J. of Conflict Resolution* [Vol. 14:33] 2012, pp. 33-80 and in *Contemporary Issues in International Arbitration and Mediation: The Fordham Papers 2011*, Martinus Nijhoff Publishers, 2012, pp. 341-82.
- Guest lecturer to Harvard University's Program on Negotiation (PON) faculty dinner on "Negotiation and Neuroscience: Possible Lessons for Negotiation Instruction", November 2012 (Click here for [transcript](#) and [video](#)).
- Several workshops on "Applying Neurobiology to ADR and Negotiation" (see: <http://www.neuroawareness.com/references/>) and on "Mediation Advocacy" in Europe, North America, Australia, North Africa and the Middle East.
- Bediou B, Mohri C, Lack J and Sander D (2011), "Effects of outcomes and random arbitration on emotions in a competitive gambling task", *Front. Psychology* 2:213. doi: 10.3389/fpsyg.2011.00213
- *Appropriate Dispute Resolution (ADR): The Spectrum of Hybrid Techniques Available to the Parties*, Chapter 17 to [ADR in Business, Practice and Issues Across Countries And Cultures](#) (Kluwer Law International, edited by A. Ingen-Housz, 2011), pp. 339-79
- *Case Comment No. 7.2 on Mediating on the Wrong Side of the Law*, *Mediation Ethics: Cases and Commentaries* by Ellen Waldman (Jossey-Bass, Wiley Press, 2011) pp. 177-99.

Professional Affiliations

BAR ADMISSIONS

- 2003: Geneva Bar (admitted as a European Union lawyer)
- 1991: United States Patent and Trademark Office (Reg. No. 35,813)
- 1990: US Federal Courts: EDNY, SDNY, NDNY, CAFC
- 1990: US New York Supreme Court (1st Dept.)
- 1989: Bar of England and Wales -- Middle Temple (current practice certificate)

MEDIATOR ACCREDITATIONS/APPOINTMENTS

- Centre de Médiation et d'Arbitrage de Paris (CMAP), France
- Centre for Effective Dispute Resolution (CEDR), UK
- CPR: International Institute for Conflict Prevention & Resolution, USA
- Croatian Mediation Association (Honorary Member), Croatia
- Global InterMediation, USA
- Grand Council of the State of Geneva, Switzerland
- International Business Mediation Service - Milan Chamber of Arbitration
- International Centre for Dispute Resolution (ICDR) Panelist, USA & Europe
- International Chamber of Commerce (ICC), International
- International Mediation Institute (IMI), International
- International Trademark Association (INTA), International
- JAMS International Panelist, USA & Europe
- Result ADR, the Netherlands
- Singapore International Mediation Centre (SIMC), Asia
- Swiss Chamber of Commercial Mediation (SKWM/CSMC/SCCM), Switzerland
- World Intellectual Property Organization (WIPO), International

MISCELLANEOUS

- Vice-Chair Independent Standards Commission, International Mediation Institute (IMI)
- Co-Chair, Swiss Chamber of Commercial Mediation (Section Romande) (SKWM)
- Member of the Mediation Advisory Council of the Canton of Geneva
- Advisor to the Geneva Chamber of Commerce and industry on mediation
- Past Co-Chair International Committee, Dispute Resolution Section, ABA
- Past member Practices and Standards Committee & Mediation Chair, CI Arb

For further information, please see Mr. Lack's IMI profile and feedback digest concerning his activities as a mediator and mediation advocate at: <http://imimediation.org/jeremy-lack>.