



SINGAPORE INTERNATIONAL  
MEDIATION CENTRE

## Mediator's Curriculum Vitae

### Personal Particulars

First Name  
Geoff

Last Name  
Sharp

Designation  
Commercial Mediator

Organisation  
Brick Court Chambers, London and Clifton Chambers, New Zealand

Nationality  
New Zealand

Languages (Native and/or professional working proficiency)  
English

### Mediation Practice Areas

*Please select as many areas as may be applicable.*

- |   |  |
|---|--|
| <input type="checkbox"/> Accountancy      | X Mining   |
| X Aviation & Airports                     | <input type="checkbox"/> Workplace Health & Safety |
| X Banking/Finance                         | X Oil & Gas  |
| X Business Interruption analysis          | X Real Estate                                      |
| X Energy                                  | <input type="checkbox"/> Risk Management           |
| X Information Technology                  | <input type="checkbox"/> Scientific Forensics      |
| X Intellectual Property                   | X Sports Disputes (Law & Infrastructure)           |
| X Infrastructure/Construction/Engineering | X Telecommunications                               |
| X Maritime & Shipping Logistics           | <input type="checkbox"/> Others (please specify):  |

### Educational/Professional Background

In New Zealand, Geoff is based at Clifton Chambers, Wellington and offers himself as a local mediator in all NZ centres.

In the UK Geoff is at Brick Court Chambers, London and he divides his time between his London and New Zealand mediation practices as well as mediating in Asia.

Geoff is a full-time mediator and will mediate anywhere up to 100 disputes a year in various jurisdictions.

Prior to committing to a full-time mediation practice over a decade ago, Geoff was a litigation partner at Bell Gully, one of New Zealand's largest national commercial law firms.

Before that his early career was at Mallesons, a major Australian commercial firm.

He is admitted to the Bar in New Zealand and Australia (all NZ Courts, Supreme Court of Victoria, High Court of Australia and the Australian Federal Court).

## Mediation Style

My aim is to conduct mediations in a way that complements the litigation process and to be known as a proactive mediator who adds value to the negotiation process able to connect and assist unyielding parties to settle the most difficult and contentious of cases – and to never give up.

## Mediation Experience

Known as a mediator who can connect with parties in conflict, Geoff has been engaged by many of the world's leading law firms as well as Asian, UK and NZ Governments.

He mediates across a range of commercial conflicts including infrastructure, construction, intellectual property, engineering, technology/telecom/energy sectors, financial, insurance, contractual, shareholder, joint-venture and public sector/governmental matters.

In the UK Geoff is at Brick Court Chambers, London and he divides his time between his London and New Zealand mediation practices as well as mediating in Asia.

Geoff is a full-time mediator and will mediate anywhere up to 100 disputes a year in various jurisdictions.

Over the past two years he has mediated a number of high-profile New Zealand and UK matters including a multibillion-pound class-action and one of the most significant pieces of litigation in the UK for 2016/17; a five party country to country commercial dispute of political and historical significance, co-mediated with a retired UK Court of Appeal judge; a multimillion pound insolvency litigation; two large fraud matters and the termination of a wholesale insurance arrangement; a JV dispute over a deep water oil well off the coast of Africa; a takeover involving sensitive client issues and a Southeast Asian energy infrastructure claim set against a complex backdrop of litigation and arbitration in Manila, Singapore and London. Before that, a Middle Eastern oil and gas sector project dispute and a UAE construction dispute involving an iconic Dubai building project.

## Mediation Education and Training

I have trained extensively in New Zealand, Asia, USA and Europe and I have also taught mediation in many of those jurisdictions.

## Some Professional Affiliations

Geoff is often included in the Who's Who Legal annual Global Top 10 Mediators with selection based on independent survey of both general counsel and private practice lawyers worldwide.

As well as being voted APAC Insider's *Best Commercial Mediator in the Asia-Pacific* for the last three years, he has been voted Mediator of the Year at the Annual NZ Law Awards by the NZ legal profession. He is also recognised for his mediation work in the Asia Pacific as an ACQ5 Global Awards 2018 Category Winner.

He is honoured to be a past LEADR Fellow and the first Australasian mediator to be elected a Distinguished Fellow of the International Academy of Mediators (USA).

Geoff has been a member of ICC's Mediation Rules Task Force and for many years on the faculty of the ICC International Commercial Mediation Competition devoted to international commercial mediation and held in Paris every year. He has mediated the competition final and 2017 feedback from university coaches included; *"Fantastic session*

*mostly due to the quality of the mediator. The best mediator I've observed in the many sessions since many years at the ICC competition weeks."*

He is appointed to CEDR's International Mediator Panel.

Active in Asia, Geoff is also a member of Singapore Mediation Centre's International Panel of Mediators and appointed a SIMC Ambassador in 2017. He is also a member of the National Electricity Market of Singapore Dispute Resolution and Compensation Panel. In 2018 he was appointed an inaugural panel member of Japan's International Mediation Center located in Kyoto and which will work closely with the Mainland-Hong Kong Joint Mediation Center (China's 'Belt and Road' initiative).

## Testimonials (optional)

**Chambers UK 2019:** "... really tenacious and determined to look at things from every angle to get the parties to talk" and "he's really sharp, asks the right questions and knows when to intervene and when to give clients space."

### Who's Who Legal:

a "leading mediator" with clients praising his "engaging manner, charm and intelligence" and has "considerable expertise as a mediator in international commercial conflicts"

"he is a mediation megastar, hugely experienced and brings years of knowledge to each mediation" possessing "vast experience mediating in Asia and the Middle East"

"he enjoys an "exceptional reputation" all over the world. Sharp is one of our most highly recommended practitioners"

### London QC, 2018:

"Geoff Sharp was a co-mediator in a very sensitive mediation involving two sovereign states. He handled the mediation with remarkable skill and sensitivity and quickly gained the trust and confidence of my clients. I would not hesitate to recommend as in the first rank of mediators practising in London"

### Bill Wood QC, Brick Court, London, 2018:

"A world-class mediator, with charm and determination in spades, who we are delighted to see now making his mark in London. There are few, if any, better at it than Geoff. We are privileged to have him as a colleague"