



SIMC International Mediator's Curriculum Vitae

Personal Particulars

First Name

William ("Bill")

Last Name

Marsh

Designation

International Mediator

Organisation

Independent Mediators

Nationality

British

Languages (Native and/or professional working proficiency)

English

Mediation Practice Areas

Please select as many areas as may be applicable.

- | | |
|--|---|
| <input type="checkbox"/> Accountancy | <input type="checkbox"/> Mining |
| <input type="checkbox"/> Aviation & Airports | <input type="checkbox"/> Workplace Health & Safety |
| <input type="checkbox"/> Banking/Finance | <input type="checkbox"/> Oil & Gas |
| <input type="checkbox"/> Business Interruption analysis | <input type="checkbox"/> Real Estate |
| <input type="checkbox"/> Energy | <input type="checkbox"/> Risk Management |
| <input type="checkbox"/> Information Technology | <input type="checkbox"/> Scientific Forensics |
| <input type="checkbox"/> Intellectual Property | <input type="checkbox"/> Sports Disputes (Law & Infrastructure) |
| <input type="checkbox"/> Infrastructure/Construction/Engineering | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Maritime & Shipping Logistics | <input type="checkbox"/> Others (please specify): Environmental disputes, class actions, art, commercial fraud, shareholders actions, employment, insolvency, insurance, government, pensions, medical negligence, product liability, regulatory disputes |

Educational/Professional Background

Durham University – Honours degree in Law (1981-4)

College of Law – Solicitors Professional Examinations (1985)

Solicitor – qualified in 1987

Former Visiting Professor of Law, Hong Kong Shue Yan University

Mediation Style

The clearest indication of Bill's mediation style can be gleaned from his feedback digest on <https://imimmediation.org/bill-marsh> and <http://www.billmarsh.co.uk/mediation/testimonials/>

Relaxed in his manner, he is quick to build trust and engage with all those involved, and regards this as indispensable to mediating effectively.

He seeks to manage the process proactively, and to encourage frank and candid discussions. He will focus on pragmatic solutions, but always respecting that the ultimate choices lie with the parties themselves. He is regarded as respectful and sensitive to the personal issues whilst being incisive and insightful on the commercial ones.

He works very hard – eg “Works tirelessly with the parties to get a solution” (Legal 500 2019)

He does not shrink from engaging with the technical and legal issues where necessary, but is also very able to move the parties on from that to a pragmatic commercial discussion eg:

- “One of the best mediators in the business – he has strong technical skills, a real understanding of the issues” (Legal 500 2019)

- “He combines a strong intellect with a pragmatic, commercial manner, and deals with difficult and highly sensitive situations with pragmatism, tact and good humour” (Legal 500 2018)

Mediation Experience

Bill Marsh has been twice named “Global Mediator of the Year” (2019-20 and 2014-15) (Who’s Who Legal).

He is one of Europe’s most experienced commercial mediators. He has been involved full-time in mediation since 1991, and has been independently ranked by independent research (Chambers Directory, Legal 500, etc) in the top tier of commercial mediators every year.

He has successfully mediated a wide cross-section of commercial disputes, in almost every area of law and business.

Bill is a full-time commercial mediator, based in London, England, and operating both in the UK and internationally. His mediation practice has included disputes and parties from numerous countries including UK, Ireland, France, Netherlands, Belgium, Luxembourg, Germany, Denmark, Sweden, Spain, Malta, Austria, Switzerland, Spain, Italy, Greece, Romania, Estonia, Slovakia, Bulgaria, Slovenia, Croatia, Hungary, Serbia, Poland, Belarus, Russia, Belarus, Ukraine, Uzbekistan, Kazakhstan, Kyrgyzstan, Turkey, Israel, Morocco, Egypt, Lebanon, Tunisia, Bahrain, Qatar, Saudi Arabia, Ghana, Nigeria, South Africa, India, Pakistan, Nepal, Japan, China, Taiwan, USA, Canada, Australia, Singapore, Hong Kong, and the Cayman Islands.

Parties have included individuals, private companies and firms, public companies, public bodies/authorities, and national governments. His mediations cover a broad cross-section of commercial disputes, ranging up to multi-billion dollars in value.

He is a founder member of Independent Mediators, Europe's leading private chambers of full-time commercial mediators.

He has been at the forefront of commercial mediation in the UK since its inception.

Bill has also served as mediation adviser to the governments of Russia, Romania, Slovakia, Bulgaria, Ukraine and Turkey, and to institutions such as the International Finance Corporation/World Bank Group, European Commission, and United Nations.

Bill also trains and presents widely on mediation and on wider conflict issues.

Bill also works on complex religious and political conflicts, and is a peace envoy for the Archbishop of Canterbury.

Bill was formerly a founding director of CEDR in London for 11 years.

Prior to that, he was a corporate lawyer in private practice in the UK and Paris.

Mediation Education and Training

CEDR Mediation Training (1992-3)

MATA Advanced Mediation training (2004)

Swiss Government Political Mediation training (2009)

Some Professional Affiliations

Independent Mediators - www.independentmediators.co.uk

International Academy of Mediators - Distinguished Fellow

CPR Panel of Distinguished Mediators

International Mediation Institute – Certified Mediator

International Mediation Institute – Former Member of Independent Standards Commission

Former Visiting Professor of Law – Hong Kong Shue Yan University

ICC Mediator

CEDR-accredited mediator

SIMC Panel of Mediators

United Nations mediation expert

OSCE mediation expert

Member, Law Society of England and Wales

Testimonials

From clients:

- “Bill was excellent. His approach was a breath of fresh air – very commercial. His energy, creativity and diplomacy were well received and I would have no hesitation in instructing him again.” *Client, Anglo-Chinese dispute*

- “My sincere thanks to Bill Marsh for the excellent role that he performed last week in helping the parties to reach a settlement. I really thought that Bill was first class, measured in his approach and immediately gained the trust and confidence of my client. He will be top of my list for future mediations and I will giving this feedback to my colleagues at [international law firm]”. *Lawyer, multi-million pound negligence claim*

- “It was the first multi-party mediation I had been involved in and it was a very complex one...In my mind the way you set the tone and conducted yourself in your interactions with the parties was a major factor

in reaching a settlement on the day (night!) and for that we are very grateful". *Client, multi-party pensions dispute*

- "Frankly, I being the lawyer for one of the parties had very limited hope [of success] for the entire mediation process. However, the moment Bill Marsh made his entry in the matter as a mediator the entire landscape of the matter changed...He had patience, tact, fairness, strength and efficiency...I would highly recommend Bill Marsh to my future clients for the settlement of commercial disputes and working with Bill Marsh has changed my whole perception about the process of mediation and I would in future try my best to persuade my clients to choose mediation before initiating the legal proceeding for any commercial disputes. *Mumbai Lawyer, French/Indian JV dispute*

- "Your tenacity was much appreciated and was a major contributor to us resolving the matter". *Lawyer, shareholders action*

- "I am in no doubt that your input, ideas and energy helped to keep the parties talking throughout a difficult and challenging day (and evening, and night!). We will certainly look for an opportunity to work with you again as a mediator". *Lawyer, world-wide trademark infringement dispute*

- "I do not believe that the settlement would have been achieved without your skilful, persistent and patient intervention". *Lawyer, 6 party pension fund dispute*

- "Thank you for all your efforts in bringing this matter to a satisfactory conclusion from both sides point of view. It was something of an unusual case which, without your skill and judgment, had the potential to go horribly wrong...my clients have specifically asked me to thank you". *Lawyer, international banking claim*

- "Thank you for your skilful handling of the mediation and for your success in guiding the parties to an entente cordiale". *Paris-based lawyer, international multi-million pound IT dispute*